

A specialist recruitment
consultancy focusing exclusively
on the Purchasing & Supply
Chain sector.



The company which prioritises Purchasing & Supply Chain professionals...

Inside Out Purchasing & Supply is a specialist recruitment consultancy focusing exclusively on the Purchasing & Supply Chain function across all industry sectors (private and public). Our brand has become firmly recognised and highly credible within the purchasing community and we continue to develop relationships with some of the country's leading and best known employers. Inside Out Purchasing & Supply is an independent organisation which is owner managed and operated by a combination of recruitment and CIPS qualified personnel with experience in FTSE 100 organisations and Small to Medium sized Enterprises.

OUR DATABASE

All candidates are pre-screened and sourced from our extensive database of over 20,000 Purchasing & Supply Chain professionals seeking both permanent jobs and interim assignments. Our consultants are highly skilled in being able to quickly match your vacancy to potential candidates. Examples of the types of jobs we recruit for are listed below:

- Buyer
- Category Manager
- Demand Manager
- Director of Procurement
- Forecast Analyst
- Head of Purchasing
- Logistics Manager
- Materials / Inventory Controller
- Merchandiser
- Planner
- Procurement Officer
- Purchasing Assistant
- Purchasing Manager
- Supply Chain Manager
- Supply Scheduler
- Trainee Buyer

ONLINE

The importance of the internet to jobseekers cannot be underestimated. Over 72% of jobseekers now look for a new job online (source: NORAS). Inside Out Purchasing & Supply continue to invest heavily in search engine optimisation to ensure that candidates seeking Purchasing & Supply Chain vacancies will quickly locate our website. Our live vacancy listing is the most visited area of our website and drives hundreds of new applicants to our database on a daily basis.

PERMANENT APPOINTMENTS

Sourcing quality candidates in a competitive environment is becoming increasingly challenging as many companies are trying to source from the same limited 'talent pool' as their competitors. Last year 82% of organisations experienced difficulties recruiting for one or more categories of vacancy (source: CIPD). Under current conditions where

We share the same vision in placing Purchasing first...



there is strong demand for the best candidates the combination of our market knowledge and sophisticated database search techniques results in a quick and efficient route to securing the best candidates ahead of your competition.

INTERIM SOLUTIONS

Our database contains many experienced candidates working in short-term Purchasing & Supply Chain assignments across many industry sectors. Typical reasons for engaging an interim or temporary employee include:

- Major projects such as system implementations, supplier rationalisation exercises or tendering of specialist commodities.
- Setting up a new Purchasing or Supply Chain function or reviewing an existing structure.
- Cover for long term illness, maternity, secondment or at times of peak workload.
- Continuity whilst recruiting for a permanent vacancy.

Our dedicated team are in regular contact with candidates ranging from Purchasing Assistants to Purchasing Directors who are available to start immediately.

OUR CLIENTS

From Small to Medium sized Enterprises to FTSE 100 organisations, our existing client portfolio is testament to the level of service we provide. We have recruited for clients in numerous industry sectors including:

- Aerospace
- Automotive
- Chemicals
- Construction
- Defence
- Engineering
- Facilities
- Financial Services
- FMCG
- Food
- IT/ E-Commerce
- Leisure
- Manufacturing
- Media/ Entertainment
- Oil/ Gas/ Petrochemicals
- Pharmaceuticals
- Public Sector
- Rail
- Retail
- Service Sector
- Telecoms
- Utilities
- Wholesale/ Product Distribution

PROBLEMS WITH DIRECT ADVERTISING

- With today's hectic lifestyles candidates increasingly rely on agencies presenting vacancies to them as opposed to putting time aside to search for jobs themselves.
- Having presented a vacancy to a candidate we then perform a vital role, selling your vacancy to the candidate, which sets your organisation apart from hundreds of one dimensional advertisements.
- Due to the relatively short shelf life of advertisements (both online and in print) a high proportion can simply be overlooked.
- Unlike advertising, which is payable in advance and where the response is unpredictable, a fee is only payable to us when we find you the right candidate.
- It costs nothing to view our CV's. We currently have over 20,000 Purchasing & Supply Chain professionals on our database so why not benchmark your own advert response against our candidates?

DID YOU KNOW

- The average length of time to fill a vacancy across all sectors is approximately 9 weeks, rising to 13 weeks for managers and professional staff (source: CIPD). The average length of time for us to fill a vacancy is 5 weeks.
- The average cost of filling a vacancy is £8,200 (source: CIPD). The average fee paid to Inside Out Purchasing & Supply for filling a vacancy is £4,960.
- 83% of companies now favour using recruitment agencies as the primary method of sourcing professional staff (source: CIPD).
- The recruitment industry turnover is forecast to grow from £25bn to circa £50bn in the next 4-5 years (source: REC).

